Notes to FY24 Proposed Budget

(All comparisons are vs approved FY23 Budget)

Income

1. Pledges

- Total of FY24 pledges received as of 6/2/23 is 280 pledges totaling \$890,553.
- For planning purposes, assumed FY24 pledge revenue is \$949k. This preliminary figure (1) is within ~\$20k of the levels from FY22 and FY23, and (2) incorpoates a 5% reserve for unfilfilled pledges (same as in prior years).

2. Rental Income

- Based on actuals from the first 5 months, FY23 building rentals are projected to come in at 11% above budget.
- FY24 projections raise the rentals income by 20.5%, which refelcts both an increase in prices of ~5% (particularly for one-time rentals) and a recognition that the high volume of FY23 for "pandemic catch-up ceremonies (weddings, funerals)" is unlikely to be sustained in FY24.

3. Other Income

- Unlike FY22, FY24 Bazaar income does not envision a 50/50 sharing of income and costs with Scotland AME Zion.

4. Other Assumptions

Expense

5. Staff Expense

- Factors in a 4.5% COLA, consistent with the US federal government's proposed FY24 budget's COLA for federal employees in the DC area.

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6. Operating Expense

- Unlike FY22, FY24 Bazaar expense does not envision a 50/50 sharing of income and costs with Scotland AME Zion.
- "Building and Grounds" component is for annual expenses to keep the building running: electricity, contracts for snow and trash removal, etc.
- '- Assumes ~65% of our electricity from solar panels at fixed price of \$0.107/kwh (per new 20-year contract) and remainder from wind power generator, currently

7. Capital

- The proposed FY24 \$51k allocation to the CIF would continue to reflect our commitment to invest in our building on an annual basis.
- Capital Budget tab provides most recent estimates of upcoming capital investments, which are at various stages of implementation. Those which are not completed in FY23 will continue into FY24.
- As background, FY23 budget proposed an overall \$55K allocation toward the Capital Improvement Fund. In Fall 2022 the Board approved a recommendation to increase the CIF up to \$67k by allocating left over funds from previous capital campaigns (\$25k), plus excess funds raised for the roof/gutters project (\$42k); thus, no funds were needed to allocate from the FY23 operating budget for the CIF

RRUUC: FY24 Proposed Budget

| Budget Summary | FY23 Approved Budget | | FY23 Forecast as of 3/31/23 | | FY24 Proposed Program Budget | | FY24 Proposed vs FY23 Approved | | |
|-----------------------------------|----------------------------|-----------|-----------------------------------|-----------|------------------------------------|-----------|--------------------------------------|----|---------|
| REVENUE | | | | | | | | | |
| Pledge Revenue | \$ | 942,000 | \$ | 857,000 | \$ | 949,500 | 81% | \$ | 7,500 |
| Building Rentals | | 95,927 | | 139,740 | | 115,522 | 10% | | 19,595 |
| Other Revenue | | 80,000 | | 121,480 | | 110,500 | 9% | | 30,500 |
| Total Program Revenue | \$ | 1,117,927 | \$ | 1,118,220 | \$ | 1,175,522 | 100% | \$ | 57,595 |
| EXPENSE | | | | | | | | | |
| Staffing Expense | | | | | | | | | |
| Program Staff - Salary & Wages | \$ | 479,222 | \$ | 461,419 | \$ | 490,520 | 37% | \$ | 11,298 |
| Admin Staff - Salary & Wages | | 229,162 | | 229,250 | | 236,203 | 18% | | 7,041 |
| Employee Benefits | | 215,492 | | 204,982 | | 214,371 | 16% | | (1,121) |
| Subtotal - Staffing Expense | \$ | 923,876 | \$ | 895,651 | \$ | 941,094 | 71% | \$ | 17,218 |
| Operating Expense | | | | | | | | | |
| Worship | \$ | 16,275 | \$ | 13,000 | \$ | 12,775 | 1% | \$ | (3,500) |
| Education | | 27,000 | | 15,000 | | 20,000 | 2% | | (7,000) |
| Community & Outreach | | 35,350 | | 7,450 | | 30,050 | 2% | | (5,300) |
| Denominational Connections | | 40,000 | | 40,000 | | 40,000 | 3% | | = |
| Communications | | 7,500 | | 4,400 | | 7,500 | 1% | | = |
| Administrative Expense | | 70,950 | | 63,000 | | 67,400 | 5% | | (3,550) |
| Building & Grounds | | 123,500 | | 110,800 | | 129,500 | 10% | | 6,000 |
| Capital Improvement Fund Alloc | | 20,000 | | - | | 51,000 | 4% | | 31,000 |
| Other Expense | | 24,000 | | 27,000 | | 27,500 | 2% | | 3,500 |
| Subtotal - Operating Expense | \$ | 364,575 | \$ | 280,650 | \$ | 385,725 | 29% | \$ | 21,150 |
| Total Program Expense | \$ | 1,288,451 | \$ | 1,176,301 | \$ | 1,326,819 | 100% | \$ | 38,368 |
| Program Surplus/(Deficit) | \$ | (170,524) | \$ | (58,081) | \$ | (151,297) | - | \$ | 19,227 |